

## Initial Order Suggestions for New Troops

For troops who have not previously participated in the cookie program, here are some suggested initial orders, appropriate for troops of 10-15 girls.

Be sure to order enough to distribute initial orders to girls and to get you through the first busy weekend of the sale. Don't be afraid! You are likely to sell far more cookies than you think you will!

VARIETY	CD	PBP	SB	TM	PBS	Toast-Yay	LEM	ADV	TOTAL CASES
Very Conservative	6	4	3	10	4	3	4	3	37
On the Safe Side	9	6	5	14	6	4	6	4	54
Reasonable	12	9	7	20	8	5	8	5	74
Good sellers and several booth sales planned	16	12	9	25	11	6	11	7	97

